

Pierre HARDY

Civil Engineer in Applied Mathematics (UCL 1987)

- ✓ Bid Manager / Business Solution / Network Architect
- ✓ Teacher : LAN / WAN Technologies – Programming – WEB
- ✓ Models & Tools developer (C, VB, Excel, ...)
 - ➔ <https://www.linkedin.com/in/pierre-hardy>

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✉ : ... ask for details ...

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Belgium

[Born in sixties. Yes, over 60 !]

Technology enthusiast and curious, eager to learn, I need to understand how things work, and determined to find solutions, "fix it". This also led me to programming in VB (office tools enhancement), in C (personal tools for the fun of it, as teacher), Python ...

After a long experience in industry, in computer networks, I've now the opportunity to reconsider my end of career. I mainly see it as temporary, self-employed, consultant, ... not only in networks technologies as I believe my skills in solution and tools modeling can benefit to other sectors. This could range from small, punctual missions (data analyses, business models in Excel), to more complex project integrating various disciplines (IT, networks, programming, complex processes, business models, ...) ... and to teaching this. Or said differently, I can bring you an alternate look, eye, to your business, problems and solutions, in those fields.

About me

- ▶ Over 30 years experience in computer networks
- ▶ Over 10 years as teacher in social promotion school
- ▶ Remote worker for 15 years, and comfortable in virtual teamworking
- ▶ Expert in office automation tools, and more specifically in Excel
- ▶ Designer and programmer of various models and tools (C, VB, ...)
- ▶ Passionate about Information Technology, curious and eager to learn
- ▶ My driving force? Create, build, produce new things: solutions, models, ... [No complexity? No fun! (To be hidden behind simplicity)]
- ▶ Demanding for myself on the quality and reliability of my productions; and towards others, collaborators, ...
- ▶ Somewhat perfectionist, persevering (Impossible? Let's see!)
- ▶ Seeks diversity in work, in team and individually
- ▶ Serious, but not always... ;-)

Experience

Teacher in High School / Bachelor level (1st / 2nd job)

ISFCE Brussels / EICVN Namur / IFOSUP Wavre / IFAPME – 2021-2023 (part time) / ITSCM Brussels – 2009 to 2020 (11 years)

Day / Evening courses in social promotion schools for adults :

- ▶ WAN Technologies, Scaling / Connecting / Basic Networks
- ▶ Programming / Procedural Programming Techniques (Python / C)
- ▶ Office tools (World / PowerPoint), Spreadsheet software (Excel)
- ▶ WEB design / development (HTML, CSS)
- ▶ Project Management & End-of-study work follow-up

Executive Deal Leal – for IBM / DXC accounts

AT&T – 2011 to 2021 (10 years)

As bid manager, provides deal leadership support for major customers, which involves leading all day-to-day aspects of RFP bids as part of the pre-sales process, building integrated solutions valued multi-millions dollars.

Collaborates with Sales and end customers to determine the detailed needs and requirements, to formulate a winning proposition that is technically and commercially competitive. Being responsible for solution, ensures all aspects are internally approved, from technical to pricing.

Network Architect

AT&T – 1999 to 2011 (12 years)

Design architect in support of Sales team, to build network solution to AT&T customer, with focus on WAN technologies.

Previously, in short :

Telecom Engineer, IT Coordinator / Specialist, Project Assistant

IBM (1 year) – TCP/IP on OS/390 expert.

Solvay : HQ Brussels (6 years) - Chemical Complex in Spain (3.5 years)

Network architecture and support : from X.25 / SNA to TCP/IP -

IT infrastructure management, servers, LAN (Eth, TR) deployment, ...

Solvay Brussels (0.5 year) - Various accounting departments internships –

SAP R/2, network architecture and protocols, and Spanish training

MBLE Brussels (1 year) - Database applications development

Education

Civil Engineer in Applied Mathematics

Université catholique de Louvain (UCLouvain) -
September 1982 to June 1987 (Great distinction)

Master degree oriented in Computer Science
(programming, data architecture, ...) and robotics.

Certificate of educational aptitude appropriate to higher education

UCLouvain - September 2013 – June 2014

In relation with my higher school professor job :
Certificat d'Aptitude Pédagogique Approprié à
l'Enseignement Supérieur (CAPAES).

Continuous training

- ▶ Internal, external, self-training in Network and Business related domains
- ▶ Technological watch (readings, on line courses, providers trainings, ...)
- ▶ Self-training in programming (C, VB, Python, ...)

Skills

Technical

- ▶ Network : WAN, routing protocols (OSPF, BGP, ...), switching
- ▶ Office tools : Excel expert (incl. [Macros](#))
- ▶ Programming : C, Visual Basic, Python, ...
- ▶ [WEB tools](#) : HTML, CSS, JavaScript ("Junior")

Languages

- ▶ French : mother tongue [5/5]
- ▶ English : fluent [4/5]
- ▶ Spanish : very good / fluent [3/5]
- ▶ Dutch : basic [2/5]

Interests

"Classical rock" – "Route 66" :-)

Sport

- [Ski](#), hiking, cycling (off roads)

Associative life

- President of "Parents association" (6 years)
- (Active) Member of diverse associations

Hobbies

- Do-It-Yourself
- IT, Domestic computing, programming, ...
- (Vintage) [HP calculators](#)

More info ?

 See my [Personnal page](#)

And "[extended CV](#)" in a good old eighties style ;-)